

How TrustMe helped a supply chain company with operational excellence



Summary

TrustMe.ai worked with a supply chain company with a packaging and services business, to help them with software development productivity, efficiency, and code security. This case study illustrates how companies can utilize TrustMe.ai's solution for R&D optimization and governance to manage their security posture and development efficiency so they can focus on what they do best: serve their customers. It allows them to stay ahead of the constant risk and posture requirements to improve their efficiency with timely software delivery and avoid potential security risks.

Background

This supply chain company is a leading provider of Enterprise Resource Planning (ERP) and Manufacturing Execution System (MES) software tailored for the packaging industry. The company offers a comprehensive suite of solutions designed to streamline operations, improve efficiency, and enhance productivity for manufacturers of packaging materials, including corrugated boxes, folding cartons, and flexible packaging.

They offer software solutions to address various aspects of manufacturing operations, such as ERP software, MES software, business intelligence and analytics, Customer Relationship Management, and supply chain management. They specialize in tailored solutions to help packaging businesses where customers can achieve operational excellence.

The Challenge

The supply chain company serves a diverse customer base of packaging manufacturers, ranging from small and medium-sized enterprises (SMEs) to large multinational corporations. The company's solutions are deployed globally, supporting manufacturers across different regions and markets. This makes delivering software on time more challenging. Therefore, they needed to analyze the productivity and efficiency of its development team and predict development project achievement based on historical data for better estimates. They wanted to understand their technical debt and how they could address it efficiently. As a global business, they also receive many customer enhancement requests that must be fulfilled in a demanding timeframe. They needed one solution to see request enhancement progress, predictability of the release, and development productivity to serve their customers better. The company is working with multiple customers, vendors, and partners as a supply chain company, so they also must ensure the software they deliver to their customers is secure and vulnerability-free.

The TrustMe Solution

Recognizing the importance of development productivity and security risks, they explored the TrustMe.ai all-in-one Risk and Security Posture Management solution. After careful consideration, they partnered with TrustMe.ai to optimize their software development by providing insights on development team productivity, project predictability, and security risk assessment.

The supply chain company was researching a solution providing a holistic view of R&D efficiency and security risks that executives and the board of directors can consume. They wanted an affordable solution with dedicated experts to help them in their journey to provide operational excellence for their customers. They relished the TrustMe.ai solution with continuous monitoring to get a pulse on their business and react to issues. It appealed to them with an easy-to-use dashboard with a holistic view and data correlation with meaningful insights.

TrustMe.ai worked with this supply chain company on their specific requirements, including on-premise software code scans without sending code outside their infrastructure. TrustMe.ai deployed a solution with minimal effort from the company, and they immediately started seeing results.

Results

Before the TrustMe.ai deployment, the supply chain company used manual processes to calculate development productivity and didn't have insights into team efficiency. Even though they had code vulnerability scanners, most of the time, the data was overwhelming. TrustMe.ai equipped them with developer productivity and predictability of current projects, empowering them to gain a deeper understanding of their business and assess their overall business health. By implementing TrustMe.ai's Risk and Security Posture Management solution, they improved supply chain resiliency by optimizing software R&D, minimizing security risks, and ensuring efficient continuity of operations. They enhanced their trust with customers and partners within their supply chain ecosystem. Proactive risk management and productivity enhancement resulted in major cost savings for them.

“

Using the TrustMe platform, we are able to address productivity, efficiency and software code quality using one solution and provide ongoing visibility to our board.”

SVP of Products

With the solution deployed and running, they can monitor their environment using the TrustMe.ai dashboard. It provides insights across their enterprise and allows them to focus on the right areas.

Conclusions

By leveraging TrustMe.ai's all-in-one risk and security solution, this supply chain company successfully addressed its development productivity, efficiency, and cybersecurity challenges, safeguarding its digital assets and client data. It allows them to serve their customers with timely software delivery and secure software distribution that contributes to their overall success and growth.

Please contact us at sales@trustme.ai or visit www.TrustMe.ai to learn how we can help with your unique business requirements.